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I have asked four participants to share some of their experiences of selling their beef to the consumers and how the “Buy Local” programs have helped their businesses. Thank you to the participants for sharing your business knowledge and experiences. I think you will find their responses of interest.

Meet the Participants:

**Harold Brubaker:** Tudor Oak Farm, Asheboro, NC. Harold is vice-president of the Belgian Blue Breeders. He became interested in Belgian Blues in 1987 and his son, Jonathan started selling the beef in 1999.

**Sharon Hunt:** JSH Belgian Blues, Walnut Grove, MO. Sharon and her husband, Jim, were introduced to Belgian Blues in 2000. They began by selling meat to family and friends and through the Ozark Belgian Blue Beef website that Sharon manages.

**Stanley Jones:** Jones Cattle Co., Nacogdoches, TX. Stanley became involved with the Belgian Blues in the 1980’s. They market their natural beef through his company Belle Brook Farm Natural Beef.

**Kyle Kehrli:** Kehrli Kattle & Elmcrest Genetics, Winthrop, IA. Kyle’s first experience with Belgian Blues was in the spring of 2000. They began by selling beef to friends and family. Word of mouth sales has been great for their business.
1. Why did you become involved with raising Belgian Blues?

Harold: I was in Pennsylvania in 1987 and while reading the Lancaster Farming newspaper I saw an advertisement from a British man in Connecticut for low fat, low cholesterol meat. I became intrigued and contacted him. I purchased 4 embryos and got two pregnancies, so I purchased four more embryos and got two more pregnancies. Those pregnancies began my herd. My ag teacher in school always said, “Always do in agriculture what somebody else is not doing.”

Sharon: We saw our first Belgian Blue at a local county fair while living in California. The bull was on exhibit with literature posted. Our curiosity was peaked, as we had never seen anything like that bull. So we went home and researched further on the internet. Our first experiment was crossing our existing red Brangus cows with Belgian Blue by artificial insemination. Right away our existing beef customers noticed a difference in the meat. In 2004, we retired to southwest Missouri and moved our cattle operation to a larger farm.

Stanley: A friend loaned me a medical journal that had information in it about a breed of cattle that was lower in fat and cholesterol than chicken. I was very interested in this, so I continued to research and eventually got into Belgian Blue cattle.

Kyle: We attended the Iowa Belgian Blue sale in the spring of 2000. My dad and I bought 2 half blood first calf heifers and then left the sale for home. Grandpa stuck around for a bit, went to the cafe in the salebarn for a sandwich, came back out and the auctioneer was on his last call for a bull in the sale ring.

He bought it, brought it home, and the rest is history.

2. How did you get started selling your meat? Do you sell retail, online, wholesale or directly from the farm?

Harold: Ten years later in the late 1990’s I started crossing Belgian Blue with Angus. I approached my son, Jonathan in 1999 with the idea that I would take care of the registered Belgian Blues, and he could take care of the crossbreeds and selling the meat. Our sales are all retail and mostly done online with 95% of our sales in a 60-mile radius.

Sharon: We got our start selling meat to family and friends. However, once someone tries the meat, the beef sells itself. We sell retail off the farm and wholesale, with some wholesale customers having been customers for 10-12 years. One wholesaler is a health food home delivery, and they sell the most. We also sell at two farmer’s markets and online through Ozark Belgian Blue Beef a LLC cooperative started by 14 breeders. I manage the business and Jim manages the livestock.

Stanley: I started selling meat to a health food distributor called Tree Of Life and later another named Food For Health. We have several ways we sell, through our online store, walk in customers, health food stores and co-ops. We also have a lot of walk-in customers at the farm.

Kyle: We began selling halves and quarters of beef to friends and family when we were in 4-H and had animals left at the end of the year. From there we have gained new customers by word of mouth.
3. How strong are your local sales?
Has the “Buy Local” program helped your sales?

Harold: The “Buy Local” program has been very good for us. Also, on the packages of meat when we first started selling, we printed the origin “USA-NC-Randolph Co.”

Sharon: The farmer’s markets we sell at are really into advertising “Buy Local”, keep the money in the local economy. The markets encourage buying healthy food and for you to meet the grower. This has really helped sales. Customers are really happy to know the meat is all natural. We have new customers each time at every market.

Stanley: Our local sales are very strong, we have a lot of repeat customers. We also sell at our local farmers market and other events throughout the year.

Kyle: Local sales have been steady. The “localvore” movement has helped some, but the main difficulty we encounter with these new customers is their ability to store large quantities of meat. It is very time consuming to sell meat to people who only have room for a few steaks and some ground product in their side-by-side fridge/freezer. Other than that the “buy local” program has been a great tool to spread the word to potential customers that buying meat from a trusted source is the best way to support the local economy, family farms, and ensure a safe product for their families to eat.

4. What means of advertisement works best for you?

Harold: The best advertisement we have found for us is ½ page or a full page in the local newspaper. Ads smaller than ½ page never brought us many calls. The larger ads are more beneficial. We advertise the low fat and low cholesterol and no growth hormones. Other advertisement for us is work of mouth and our website.

Sharon: We sell our meat on line with the website Ozark Belgian Blue Beef. Also a book titled “Eight Week Cholestrol Cure” by Robert Kowalski has the Ozark toll free number listed and I receive the calls. However, word of mouth is our biggest advertisement.

Stanley: Our best advertisement is definitely word of mouth. If you have a good product that people like they will definitely spread the word!! Customers come in to pick up meat and we will ask them how did you hear about us……..most answer “my friend bought your product and loves it so I thought I would try it too.”

Kyle: The majority of our new sales are word-of-mouth. We have attended a few farmers markets and really enjoyed the opportunity it presented to meet people and spread the word about Belgian Blue beef, but they are also very time consuming. Word-of-mouth sales are great because it requires very little time and energy to recruit new customers. People hear about us from friends and family (i.e. trusted sources) and in most cases they have already sampled our beef, which makes things easier on our end.

5. Do you have special package deals like so many pound of steak and hamburger as a package or other sales promotions?

Harold: We have our packages listed on the website but the $150 - $200 packages sell the best. These packages are a combination of steaks, hamburger
roasts and a few other items. Most families don’t want to put out the money for more than that at a time. Sometimes we have the processor maximum all steaks possible and grind the rest into hamburger which is a great package as well.

Sharon: We have cuts of meat listed on our website, and we offer a broad variety of cuts. We will do requested special cuts, if requested by a customer with a deposit.

Stanley: No special packages, but we will put together whatever our customers want to customize to their needs.

Kyle: We like to stick to selling halves and quarters of whole beeves. This gives the customer a “sampler platter” of meat to cook with and cuts down on the headache of sorting through meat to fill orders.

6. What products sell best for you?

Harold: The $150 - $200 packages and the quarters sell the best. Originally when a family purchased a half of beef they couldn’t use it all fast enough and they rarely called back. Those that bought the smaller packages would call back. Families with children usually purchase a quarter twice a year. Once the children leave home then we see a switch to the steak and hamburger packages. Overall though, you need to package the meat in a way to ensure you sell all of your product.

Sharon: Ground beef sells best because it is less expensive. However, at the Springfield Farmer’s Market, steaks do very well.

Stanley: Our hamburger meat is probably the best seller simply because you can do so many different things with it. Next is probably our smoked products such as our jalapeno cheese summer sausage and our all beef bacon.

Kyle: We stick to selling halves and quarters.

7. For someone trying to start a meat market, what is your best advice you would give them?

Harold: My best advice is put small packages together that average $150 - $200. Most families can handle that and will usually replenish every two months depending on the size of the family.

We have also found that homeschoolers are an excellent source for customers. There is usually someone home to prepare the meat for dinner and they usually have a network of communication among other homeschoolers, so we get new customers from them sharing information about the meat.

Sharon: You need to have a niche. You have to have something different, then you are the only one. For instance the Springfield Market, there are four meat vendors but only one selling Belgian Blue meat.

Stanley: I would tell anyone who is interested in starting a meat market to start with family and friends, they are your best advertisement to spread the word about your product.

Kyle: Never be afraid to start small. It is a good thing to have too many orders and not enough cattle to fill them all. The biggest trouble lies in having too many cattle and not enough orders.
The title of 2011 Premier Breeder was earned by Sieren Cattle Co. which is owned and operated by Glenda Sieren of Hedrick, Iowa. Glenda first saw the Belgian Blue breed displayed at the Iowa State Fair in 1994. She could see the potential for a lean beef business and so began her interest in the breed. Her search for quality genetics took her to the Ken and Cindy Schlichte farm in northwest Iowa where she purchased her first two fullblood heifers in 1997.

Glenda’s herd now consists of 70 head of cattle. This herd includes fullblood, purebred, and percentage Belgian Blues as well as Limousin and crossbred cows that are bred to fullblood Belgian Blue bulls. Bloodlines in her herd are predominately from Schlichte’s Chukka Chan(Chadwick), Opium De Chocquenee and Savant de Pierrecome. These calves are well built and finish quickly while producing a large carcass.

Several champion bulls and heifers have been raised and shown by Sieren Cattle Co. at the Iowa State Fair, Tulsa State Fair, Houston Livestock Show, and Ozark Empire Fair. Semen and embryos sales are also part of the business.

Glenda’s children all participate in the business in some way. Jeremy and his wife Ashley, Josiah (Josey) and his wife Sara and daughter Lauren, and Hannah and her husband Ryan Vogel have all helped show at the fairs and lend a hand with the everyday operation as needed. Jeremy and Ashley’s children, Brantyn and Aleigha, are waiting for their day when they will be old enough to help show, too.

Another son, Clint, was killed in a motorcycle accident in 2000 at the age of 19. Several of Sieren Cattle Company’s purebreds and fullbloods are from Clint Sieren’s breeding stock. He was very excited about the breed and loved raising and showing his Belgian Blue cattle. He had a very good eye for genetics. All animals from his bloodlines are registered with a 67 at the beginning of their name. The number 67 was his trademark which he earned in his high school football career.

Sieren Cattle Company is very honored to have received this award.

**2011 Premier Cow - JSH Long Tall Sally ET**

The Premier Cow for 2011 was JSH Long Tall Sally ET. She is owned and exhibited by Jim and Sharon Hunt of JSH Blues in Walnut Grove, Missouri. Sally was an imported embryo from Belgium to add some new bloodlines for JSH Blues. Her sire is Radar Van Terbeck and her Dam is Splendeur V. Gelinden. She has Galopeur Des Hayons as her Grand-Sire. She is registered ELITE status.

**2011 Premier Bull - Sieren’s Xavier ET**

This black and white bull is deep bodied and full of muscle. Sieren Cattle Co. is anxiously awaiting to see his offspring next year as his height and fast growth should produce calves with excellent rate of gain. Judges at the 2011 shows commented on the tremendous growth this yearling bull exhibited! His sire is Franchi De La Bonne Raie and his dam is Sieren’s Heidi (Schlichte’s Eagle x SCH Chad’s Fertie).

*Rules for Premier Breeder, Premier Bull and Premier Cow are listed on our website: www.belgianblue.org.*
Jenel Wenndt is the daughter of Jeff and Deb Wenndt from Lowden Iowa. She is currently a junior at North Cedar High School in Stanwood. Jenel has a great devotion for her cattle and has her own herd of 20 Red Angus and Limousin stock cows and raises show calves. Most of her stock is from the heifers she has previously shown. Between her activities and ball games, Jenel spends most of her spare time in the show barn working with her animals. Those who have seen Jenel at the fair or at any show; can see her calves have a true bond with her. She was introduced to the Belgian Blues by Adam Horman and has a great passion for showing them. Last year she was honored to be awarded the 2011 Junior Belgian Blue Champion and won a Buckle in the IJBBA breed division with her Blue.

Jenel has been showing cattle since she was 4 years old, starting with the bucket bottle calves and by the time she was 7 she was showing on the IJBBA Circuit. She is a member of the Lowden Lasers 4H Club where she shows cattle, swine, and helps her friends show sheep. Besides showing cattle, she is active in school with Student Council, Choir, Math Club, Math Modeling, Cross Country, Track, and is the catcher for the North Cedar Knights softball team. Other activities include singing in her church choir, playing ASA softball, and mentoring to junior 4H members.

A thank you from Jenel...

I just want to THANK everyone in the Belgian Blue Association!! Without your support...I couldn’t have achieved what I have done in the past year!! Some people ask why I choose to show the Belgian Blue Breed....it’s just not about the cut of meat it produces...it’s about the people I get to show with and meet! We are a small group of people...but you are all large at heart! I am very blessed to have received numerous awards because of showing the Blues. Thank you for the wonderful Belt Buckle I received at the Iowa Beef Expo and the High Point Exhibitor Jacket....they are both awards I will cherish forever!

Slade Dollarhide is the son of Steve and Donna Dollarhide. Slade has been very busy in his school work for the last several years. He started taking several evening and summer college classes his sophomore summer. This has allowed him to graduate from Haworth High School a year early. He plans to attend Oklahoma State University this fall with his sister Rachel where he will pursue a degree as a pharmacist. Slade loves hunting, fishing and showing Belgian Blue Cattle.
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2011 National Show Results

Grand Champion Bull
Captain De Somme
Steve Dollarhide

Reserve Champion Yearling Bull
MNP Blue Main Event
Connie Brooks, MNP Farm

Champion Sr
Purebred/Fullblood Female
MNP Blue High Brow Gal
Connie Brooks, MNP Farm

Grand Champion
Purebred/Fullblood Female
JSH Long Tall Sally
James & Sharon Hunt

Reserve Grand Champion
Halfblood Female
BGB Penny, Larry & Sandie Hull

Best Pair of Females
Steve Dollarhide

American Belgian Blue - 11
2011 National Show Results

Grand Champion
High % Female
SRD Black Santana
Larry & Sandie Hull

Reserve Grand Champion
Purebred/Fullblood Female
SRD Black Cherry
Larry & Sandie Hull

Grand Champion
Halfblood Female & Champion
Halfblood Yearling Heifer
JSH Dolly
James & Sharon Hunt

Grand Champion
Market High % Steer
SKSL Super Baldy
Steve Kinser

Grand Champion
Percentage Bull
SKSL Jessie’s Branch
Steve Kinser

Reserve Grand Champion
Purebred/Fullblood Bull
Sieren’s Xavier ET
Glenda Sieren

American Belgian Blue - 12
TULSA STATE FAIR SHOW  
September 30, 2011  
Judge: Philip Halhead, UK

SHOWMANSHIP  
1. Logan Beckham, Elkland, MO  
2. Jenel Wenndt, Lowden, IA  
3. Rachel Dollarhide, Haworth, OK

STEERS  
Prospect Low & Steer Halfblood or under 400-900 lbs  
1. SIE Clifford, Glenda Sieren Hedrick IA

GRAND CHAMPION  
Prospect Low% Steer  
SIE Clifford, Glenda Sieren Hedrick IA

Market High% Steers – Over 1/2, Less than 7/8 Over 900 lbs  
1. SKSL Super Baldy, Steve Kinser, Hugo-ton, KS

GRAND CHAMPION  
Market High % Steer  
SKSL Super Baldy, Steve Kinser, Hugo-ton, KS

FEMALES  
Halfblood Female – Feb 1st 2011 & After  
1. CWW Blue Ice Princess, Charles Weddle, Edmond, OK  
2. GRLE Yazoo, Glenda Sieren, Hedrick, IA

1. BGB Penny, Larry & Sandie Hull, Ardmore OK

CHAMPION  
Halfblood Calf  
BGB Penny, Larry & Sandie Hull, Ardmore, OK

RESERVE CHAMPION  
Halfblood Calf  
CWW Blue Ice Princess, Charles Weddle, Edmond OK

Halfblood Female - October 1, 2009 – January 31, 2010  
1. JSH Dolly, James & Sharon Hunt, Walnut Grove, MO

CHAMPION  
Halfblood Yearling Female  
JSH Dolly, James & Sharon Hunt, Walnut Grove, MO

GRAND CHAMPION  
Halfblood Female  
JSH Dolly, James & Sharon Hunt, Walnut Grove, MO

RESERVE GRAND CHAMPION  
Halfblood Female  
BGB Penny, Larry & Sandie Hull, Ardmore OK

High % Female - February 1, 2011 & After  
1. Sieren’s Yabba Dabba Doo, Glenda Sieren, Hedrick IA  
2. Sieren’s Yasmine, Glenda Sieren, Hedrick, IA  
3. Sieren’s Yvonne, Glenda Sieren, Hedrick, IA

CHAMPION  
High % Calf  
Sieren’s Yabba Dabba Doo, Glenda Sieren, Hedrick, IA
**2011 National Show Results**

**RESERVE CHAMPION**  
**High % Calf**  
Sieren’s Yasmine, Glenda Sieren, Hedrick IA

**High % Female**  
**June 1, 2010 – September 30, 2010**  
1. Blu Tru, Logan Beckham

**High % Female**  
**October 1, 2009 – January 31, 2010**  
1. SRD Black Santana, Larry & Sandie Hull, Ardmore, OK  
2. SRD Black Nina, Larry & Sandie Hull, Ardmore, OK

**CHAMPION**  
**High % Yearling Female**  
SRD Black Santana, Larry & Sandie Hull, Ardmore, OK

**RESERVE CHAMPION**  
**High % Female**  
SRD Black, Nina Larry & Sandie Hull, Ardmore, OK

**GRAND CHAMPION**  
**High % Female**  
SRD Black Santana, Larry & Sandie Hull, Ardmore, OK

**RESERVE GRAND CHAMPION**  
**High % Female**  
Sieren’s Yabba Dabba Doo, Glenda Sieren, Hedrick, IA

**FULLBLOODS**  
**Purebred/Fullblood Female – February 1, 2011 & After**  
1. Sieren’s Yvette, Glenda Sieren, Hedrick IA

**Purebred/Fullblood Female – October 1, 2010 – January 31, 2011**  
1. Jones’ Xeni ET, C. Stanley Jones, Nacogdoches TX  
2. Jones’ Xandy ET, C. Stanley Jones, Nacogdoches, TX  
3. .Jones’ Xola ET, C. Stanley Jones, Nacogdoches TX

**CHAMPION**  
**Purebred/Fullblood Calf**  
Sieren’s Yvette, Glenda Sieren, Hedrick IA

**RESERVE CHAMPION**  
**Purebred/Fullblood Calf**  
Jones’ Xeni ET, C. Stanley Jones, Nacogdoches TX

**Purebred/Fullblood Female – June 1, 2010 – September 30, 2010**  
1. JSH Long Tall Sally, James & Sharon Hunt, Walnut Grove MO  
2. SRD Premium, Steve Dollarhide, Haworth OK  
3. JSH Bee Gee, James & Sharon Hunt, Walnut Grove MO

**Purebred/Fullblood Females – February 1, 2010 – May 31, 2010**  
1. SRD Black Cherry, Larry & Sandie Hull, Ardmore OK  
2. SRD Blue Ribbon, Steve Dollarhide, Haworth OK  
3. MNP Blue Harry’s MA Masqueradex, Charles Weddle, Edmond OK

**CHAMPION**  
**Purebred/Fullblood Yearling Female**  
JSH Long Tall Sally James & Sharon Hunt, Walnut Grove MO
2011 National Show Results

RESERVE CHAMPION
Purebred/Fullblood Yearling Female
SRD Black Cherry, Larry & Sandie Hull, Ardmore OK

Purebred/Fullblood Females -
October 1, 2008 – September 30, 2009
1. MNP Blue High Brow Gal, Connie Brooks, Fair Grove MO
2. Jones’ Ursila, Larry & Sandie Hull, Ardmore OK
3. MNP Blue Classy Choice, Connie Brooks, Fair Grove MO

CHAMPION
Purebred Senior Female
MNP Blue High Brow Gal, Connie Brooks, Fair Grove MO

RESERVE CHAMPION
Purebred Senior Female
Jones’ Ursila Larry & Sandie Hull, Ardmore OK

GRAND CHAMPION
Purebred/Fullblood Female
JSH Long Tall Sally, James & Sharon Hunt, Walnut Grove MO

RESERVE GRAND CHAMPION
Purebred/Fullblood Female
SRD Black Cherry, Larry & Sandie Hull, Ardmore OK

BULLS
Halfblood Bulls -
February 1, 2011 & After
1. GRLE Yukon, Glenda Sieren, Hedrick IA

CHAMPION
Halfblood Bull
GRLE Yukon, Glenda Sieren, Hedrick IA

Percentage Bulls –

February 1, 2011 & After
1st SIE Yosemite Sam, Glenda Sieren, Hedrick IA

CHAMPION
Percentage Bull Calf
SIE Yosemite Sam, Glenda Sieren, Hedrick IA

Percentage Bulls –
October 1, 2008 – September 30, 2009
1. SKSL Jessie’s Branch, Steve Kinser, Hugoton KS
2. Thunder, Stephen Names, Sheridan AR

CHAMPION
Percentage Senior Bull
SKSL Jessie’s Branch, Steve Kinser, Hugoton KS

RESERVE CHAMPION
Percentage Senior Bull
Thunder, Stephen Names, Sheridan AR

GRAND CHAMPION
Percentage Bull
SKSL Jessie’s Branch, Steve Kinser, Hugoton KS

RESERVE GRAND CHAMPION
Percentage Bull
SIE Yosemite Sam, Glenda Sieren, Hedrick IA

Purebred/Fullblood Bulls –
February 1, 2011 & After
1. SRD Black Diamond, Steve Dollarhide, Haworth OK
2011 National Show Results

1. Jones’ X Man ET C. Stanley Jones, Nacogdoches TX

CHAMPION
Purebred/Fullblood Bull Calf
Jones’ X Man ET, C. Stanley Jones, Nacogdoches TX

RESERVE CHAMPION
Purebred/Fullblood Bull Calf
SRD Black Diamond, Larry & Sandie Hull, Ardmore OK

Purebred/Fullblood Bulls – February 1, 2010 – May 31, 2010
1. Sieren’s Xavier ET, Glenda Sieren, Hedrick IA
2. MNP Blue Main Event, Connie Brooks, Fair Grove MO

CHAMPION
Purebred/Fullblood Yearling Bull
Sieren’s Xavier ET, Glenda Sieren, Hedrick IA

RESERVE CHAMPION
Purebred/Fullblood Yearling Bull
MNP Blue Main Event, Connie Brooks, Fair Grove MO

Purebred/Fullblood Bulls – October 1, 2008 – September 30, 2009
1. Captain De Somme, Steve Dollarhide, Haworth OK
2. Jones’ Waylon ET, C. Stanley Jones, Nacogdoches TX

CHAMPION
Purebred/Fullblood Senior Bull
Captain De Somme, Steve Dollarhide, Haworth OK

RESERVE CHAMPION
Purebred/Fullblood Senior Bull
Jones’ Waylon ET, C. Stanley Jones, Nacogdoches TX

GRAND CHAMPION
Purebred/Fullblood Bull
Captain De Somme, Steve Dollarhide, Haworth OK

BEST PAIR OF FEMALES
1. Steve Dollarhide, Haworth, OK
2. Larry & Sandie Hull, Ardmore, OK
3. James & Sharon Hunt, Walnut Grove, MO

BEST PAIR OF BULLS
1. Glenda Sieren, Hedrick, IA
2. C. Stanley Jones, Nacogdoches, TX

GET-OF-SIRE
1. C. Stanley Jones, Nacogdoches, TX
2. Glenda Sieren, Hedrick, IA

PRODUCE OF DAM
1. C. Stanley Jones, Nacogdoches, TX
2. C. Stanley Jones, Nacogdoches, TX

BEST FIVE HEAD
1. Steve Dollarhide Haworth, OK
2. James & Sharon Hunt, Walnut Grove, MO
3. Larry & Sandie Hull, Ardmore, OK

American Belgian Blue - 16
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4. Raise a product that is tender, tasty, lean and healthy for you.

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The recipient of the 2012 scholarship is junior member, Stephen Darel Names, of Sheridan, Arkansas.

Stephen attended Sheridan High School where he participated in football, FFA and was a FFA officer and on the show team. Outside of school he was an AIN 4-H Livestock Club president, a member of First United Methodist Youth group, Arkansas Pork Producers, American Belgian Blue Breeders and the National Jr. Swine Association.

While in FFA, Stephen received the Greenhand degree, Star Greenhand degree, Chapter degree and Star Chapter degree. Other accomplishments for Stephen include winning at the Iowa State Fair the Grand Champion High Percentage Bull and at the Arkansas State Fair the Grand Champion Duroc Breeding Swine.

Stephen’s plans are to attend Arkansas Tech University to major in engineering. Also, he wants to continue raising the Belgian Blues and increase the number that he owns.

Stephen states, “To me the Blues are like family; you love them and take care of them like they are your own. The Blues help build friendships with other people who raise them as well. I feel like the Belgian Blues can impact the cattle industry with more people that are getting involved with raising and showing them, that they can be a more known breed. They already make good breeding animals, they make good steers, and their meat has the lowest fat content compared to other beef being sold. Being a member, I’m telling people that the blues can impact the cattle industry by producing better quality beef products.”
2012 National Belgian Blue Show
Tulsa State Fair - Tulsa, OK
September 27th – October 7th, 2012
Judges: Jean Marie Wilmot of Belgium
Marie Goubau of Canada

Begin Arrival: Wednesday, September 26, 12:00 noon.
In Place By: Thursday, September 27, 12:00 noon.
Judging: Friday, September 28, 6:00 p.m.
All Out: Sunday, September 30, 10:00 p.m.
Entries must be submitted online at www.tulsastatefair.com.
Processing Fee: $45 per head

Events for the National Show
Sept. 27 - Pizza in the Barn approx. 7:00 p.m.
Sept. 28 - Lunch in the Barn 1:00 p.m.
Sept. 28 - Show 6:00 p.m.
Sept. 29 - Annual Membership Meeting at 9:30 a.m. on the fairgrounds location to be announced by the Expo.
Sept. 29 - Annual Dinner and Benefit Auction - 7:30 p.m. at the Western Sizzlin - 6510 East 21st. St. – 918-835-8442

Hotels:
Courtyard By Marriott Tulsa Central
3340 South 79th East Ave.
Tulsa, OK 74145
918-660-0646
800-728-2892
$84.00 per night plus tax. All rooms are under the American Belgian Blue Breeders Association block.

Please make reservations ASAP as the the cut off date is 9-5-12, after this date all rooms will be released and reservations made after the cut off date will be subject to availability and price increase.

or

Comfort Inn and Suites
1737 S. 101 St. East Ave.
Tulsa, Ok 74128
918-628-0900
Rooms are $64.99 plus tax with breakfast. A block of rooms is reserved for the American Belgian Blue Breeders until Sept. 14, 2012
Call and reserve your room. Prices are subject to change.
If questions ask for Ronnie.
Scenes from 2011 National Show
Junior Member Benefits

Cattle Registrations!

Ken Schlichte Memorial College Scholarship!

Junior High Point Champion & Reserve Champion awarded yearly

To Join The American Belgian Blue Breeders PLEASE FILL OUT THE MEMBERSHIP APPLICATION

More information at www.belgianblue.org

Jenel Wenndt and Arthur

Brenna Horman and proud Daddy Adam with Arthur

Adam Horman, Jenel Wenndt, Breeder Wilbur Kerhli and Arthur.

Katelyn Mellon and Jezzebelle

Katelyn Mellon and Bubba
American Belgian Blue Breeders, Inc.
Application For Membership

Applicant Name:
Ranch Name:
Address:
City:    State:    Zip:
Residence Phone:    Business Phone:    Fax:
Email:    Web Site:
Signature Of Applicant:

<table>
<thead>
<tr>
<th>Membership Choices</th>
<th>Amount</th>
<th>Description</th>
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<tbody>
<tr>
<td>Lifetime Membership</td>
<td>$2,500.00</td>
<td>(No Annual Fees)</td>
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<tr>
<td>Active Membership</td>
<td>$60.00</td>
<td>(Owner of Cattle - Voting Privileges)</td>
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<tr>
<td>Junior Membership</td>
<td>$35.00</td>
<td>(Must Be Under 21)</td>
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<tr>
<td>Ranch Registration</td>
<td>$25.00</td>
<td>(One Time Fee – for members wishing to register cattle)</td>
</tr>
<tr>
<td>Include 3 Choices for Ranch Prefix (3-4 letters)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Remittance of $__________ is enclosed for Membership fee and/or Ranch Registration.
(** New members, please remember to include the Ranch Registration fee if you wish to register cattle.)

Return Completed Form and Payment to:
American Belgian Blue Breeders, Inc.
P.O. Box 633404
Nacogdoches, TX 75963

Application will not be processed until full payment is received.
Dear Members,

We are pleased to announce we have partnered with ConferTel, a leading conferencing service provider. If you are looking for easy to use, low-cost phone conferencing provider, ConferTel's 24/7, on-demand and reservationless ExpressAttendant provides just the solution.

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- Online account management
- Visual attendance monitoring
- Optional billing codes and custom greetings
- Record, replay and transcription

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Ready to start? Follow this link to begin using a reliable, easy-to-use, multimedia conferencing solution anytime, anywhere.

Regards,

American Belgian Blue Breeders
(936) 652-2550
www.belgianblue.org

Good structured, easy calving cattle with muscle. Your source for Belgian Blue and Limousin genetics.
Fullbloods, Purebreds, Percentage, Semen and Embryos.

SIEREN CATTLE CO.
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Email: gsieren@hotmail.com
WWW.BELGIANBLUE.ORG/MEMBER/SIERENCATTLE
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SQM™ trace minerals get used, not wasted.
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TO LEARN MORE, TALK TO YOUR NUTRITIONIST OR CALL 800.328.5870 AND VISIT QUALITECHCO.COM.
**Officers**

**CONNIE BROOKS**  
**PRESIDENT**  
4773 E. Farm Road 48  
Fair Grove, MO 65648  
Home: 417-759-7916  
Cell: 417-840-5464  
Fax: 417-759-7199  
Email: info@mnpfarm.com  
www.mnpfarm.com

**HAROLD BRUBAKER**  
**VICE PRESIDENT**  
215 Back Creek Church Road  
Asheboro, NC 27205  
Home: 336-629-4202  
Office: 336-629-5128  
Fax: 336-629-2603  
Email: hjbrubaker@yahoo.com  
www.belgianbluefarm.com

**STEVE DOLLARHIDE**  
**SECRETARY-TREASURER**  
HC 73 Box 680  
Haworth, OK 74740  
Phone: 580-245-2370  
Email: stevedollarhide@yahoo.com  
www.srbelgianbluecattle.com

**PAM LEE**  
P.O. Box 633404  
Nacogdoches, TX 75963  
936-652-2550  
Email: belgianblueinfo@yahoo.com  
www.Belgianblue.org

**Board Members**

**CINDY BERNER-SCHLICHTE**  
25014 K42  
Merrill, IA 51038  
Home: 712-938-2449  
Cell: 712-540-2639  
Fax: 712-938-2027  
Email: slickcattleco@gmail.com

**MARIE GOUBAU**  
1489 Concession 1  
Lefaivre, Canada ON K0B 1J0  
Home: 613-679-4133  
Fax: 613-679-4061  
Email: eurogene@hawk.igs.net  
www.lagantoise.com

**ADAM HORMAN**  
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Clarence, IA 52216  
563-357-3336  
Email: adamhorman@yahoo.com

**C. STANLEY JONES**  
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Nacogdoches, TX 75963  
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Work: 800-830-2354  
Fax: 936-569-6641  
Email: info@jonesent.us  
www.bellebrook.com

**KEN McMANIGLE**  
107 N. Nelson  
Stanley, IA 50671  
Phone: 319-634-3768  
Email: kenskars@netins.net

**KYLE KEHRLI**  
2721 Stewart Ave.  
Winthrop, IA 50682  
319-934-3716  
Email: Kyle.kehrli@hotmail.com  
www.elmcrestgenetics.com

American Belgian Blue - 28
ARKANSAS
Bear Creek Farms
Melvin Herring
1425 Overhill
Jonesboro, AR 72401
Cell: 870-830-1089
Fax: 870-487-2500
loganbrit1@yahoo.com
Edwards Belgian Blue Farm
Eddie & Lawanna Edwards
244 Webb Hill Road
McRae, AR 72102
Home: 501-882-5233
ebbfarms@yahoo.com
Keesee Farm
James Keesee
215 Peach St.
Prattsville, AR 72129
Home: 870-699-4498
Cell: 870-917-8877
kzcountry@hotmail.com
Katelyn Mellon (Junior)
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Dover, AR 72837
479-747-3383
Payton Farms
Bill & Linda Payton
843 W. Vinity Rd.
McRae, AR 72102
Cell: 501-517-0884
Cell: 501-517-2621
Fax: 501-257-2026
Paytonsfarms@yahoo.com
Stephen Names (Junior)
1215 Little Cut Off Road
Sheridan, AR 72150
Home: 807-942-7350

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Guilin Brothers Livestock
Alex Guilin
1340 W. Hobsonway
Blythe, CA 92225
Office: 760-922-0216
Fax: 760-922-0609
alexstire@npgcable.com
guilinbros@gmail.com

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Craig Phillips
8500 E. Bayou Gulch Rd.
Parker, CO 80134
Home: 303-783-0610
Cell: 303-877-5149
craigaphillips@msn.com
www.PhillipPharms.com
Jerry & Pam Protsman
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Ramah, CO 80832
Home: 719-541-2542
Cell: 719-510-5286
FNBEBL@aol.com
Paul Salazar
10959 Rd. 28
Ft. Lupton, CO 80621
Home: 970-785-2671
Cell: 303-435-1413
Fax: 970-785-2671
psalazar@a1chipseal.com

GEORGIA
Triple K & J Farm
Keith & Linn White
1388 Highway 33 South
Moultrie, GA 31288
229-873-6048
linnmiller@rocketmail.com

IDAHO
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Gene Lish
2277 Inkom Rd.
Inkom, ID 83245
208-317-3356
kidlish@q.com

ILLINOIS
Lashmett Farms
Larry, Matt and Ryan Lashmett
960 Hoots Rd
Winchester IL 62694-8108
Home: 217-742-3686
Cell: 217-370-9800
Reinhart Farms
Phil & Jim Reinhart
Ricky McCarty
9087 E. Lincoln Hwy Rd.
Lerna, IL 62440
Home: 217-235-5693
Cell: 217-273-8693
PhilC@consolidated.net

INDIANA
Ellis Farms
Dr. Michael Ellis D.D.S.
108 2nd Avenue
Holland, IN 47541
Home: 812-536-5800
Office: 812-536-3011
Fax: 812-536-3000
EllisFarm45@hotmail.com
<table>
<thead>
<tr>
<th><strong>IOWA</strong></th>
<th><strong>Membership Directory</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Shaylee Brincks (Junior)</strong>&lt;br&gt;Brincks Family Farm&lt;br&gt;2984 100th St.&lt;br&gt;Waucoma, IA 52171&lt;br&gt;563-419-5505</td>
<td>Kountry Blues&lt;br&gt;Kenneth or G. Lynee McManigle&lt;br&gt;107 N. Nelson,&lt;br&gt;P.O. Box 128&lt;br&gt;Stanley, IA 50671&lt;br&gt;Home: 319-634-3768&lt;br&gt;Office: 319-634-3788&lt;br&gt;Cell: 319-640-1313&lt;br&gt;Fax: 319-634-3798&lt;br&gt;<a href="mailto:kenskars@netins.net">kenskars@netins.net</a>&lt;br&gt;www.kountrykens.net&lt;br&gt;Hope Lamphere (Junior)&lt;br&gt;1310 Kentucky Avenue&lt;br&gt;Hazleton, IA 50641</td>
</tr>
<tr>
<td><strong>Elmcrest Genetics</strong>&lt;br&gt;Wilbur Kehrli&lt;br&gt;1596 210th St.&lt;br&gt;Manchester, IA 52057&lt;br&gt;Home: 563-920-8494&lt;br&gt;Office: 563-927-2982&lt;br&gt;<a href="mailto:neatoldethings@hotmail.com">neatoldethings@hotmail.com</a>&lt;br&gt;www.elmcrestgenetics.com</td>
<td>Sieren Cattle Co.&lt;br&gt;Glenda Sieren&lt;br&gt;19233 Wapell Keokuk Rd.&lt;br&gt;Hedrick, IA 52563&lt;br&gt;<a href="mailto:gsieren@hotmail.com">gsieren@hotmail.com</a>&lt;br&gt;www.belgianblue.org/members/sierencattle&lt;br&gt;Zach Lamphere (Junior)&lt;br&gt;1310 Kentucky Avenue&lt;br&gt;Hazleton, IA 50641</td>
</tr>
<tr>
<td>Adam Horman&lt;br&gt;P.O. Box 26&lt;br&gt;204 Lombard&lt;br&gt;Clarence, IA 52216&lt;br&gt;563-357-3336&lt;br&gt;<a href="mailto:adamhorman@yahoo.com">adamhorman@yahoo.com</a></td>
<td>M &amp; M Patterson Farms, Inc.&lt;br&gt;Mark Patterson&lt;br&gt;14285 N. 115th Ave. East&lt;br&gt;Gilman, IA 50106&lt;br&gt;Home: 641-498-2224&lt;br&gt;Cell: 515-419-5129&lt;br&gt;Fax: 641-498-7704E&lt;br&gt;<a href="mailto:marpat@pcpartner.net">marpat@pcpartner.net</a>&lt;br&gt;Ray Ransom&lt;br&gt;2536 143rd Ave&lt;br&gt;Decorah, IA 52101&lt;br&gt;563-382-9408&lt;br&gt;Cell: 563-379-0668&lt;br&gt;Schlichte Cattle Co.&lt;br&gt;Cindy &amp; Kyle Schlichte&lt;br&gt;25014 K42&lt;br&gt;Merrill, IA 51038&lt;br&gt;Cell: 712-540-2639 or 712-540-9109&lt;br&gt;Fax: 712-938-2449&lt;br&gt;<a href="mailto:slickcattleco@gmail.com">slickcattleco@gmail.com</a>&lt;br&gt;Jenel Wenndt (Junior)&lt;br&gt;537 Taylor Avenue&lt;br&gt;Lowden, IA 52255&lt;br&gt;Home: 563-941-7678</td>
</tr>
<tr>
<td>J.F.R. Farms&lt;br&gt;John Rector&lt;br&gt;1789 250th Ave.&lt;br&gt;Earlville, IA 52041&lt;br&gt;563-920-3582</td>
<td>Mary Beth Todd (Junior)&lt;br&gt;2308 170th Ave.&lt;br&gt;Manchester, IA 52057&lt;br&gt;563-920-8218&lt;br&gt;Sunnyside Livestock Farm&lt;br&gt;Arthur Kuntz&lt;br&gt;4082 170th St.&lt;br&gt;Brooklyn, IA 52211&lt;br&gt;Home: 641-522-7179&lt;br&gt;Cell: 641-990-1841&lt;br&gt;<a href="mailto:aandlkuntz@netins.net">aandlkuntz@netins.net</a>&lt;br&gt;Schlichte Cattle Co.&lt;br&gt;Cindy &amp; Kyle Schlichte&lt;br&gt;25014 K42&lt;br&gt;Merrill, IA 51038&lt;br&gt;Cell: 712-540-2639 or 712-540-9109&lt;br&gt;Fax: 712-938-2449&lt;br&gt;<a href="mailto:slickcattleco@gmail.com">slickcattleco@gmail.com</a>&lt;br&gt;Jenel Wenndt (Junior)&lt;br&gt;537 Taylor Avenue&lt;br&gt;Lowden, IA 52255&lt;br&gt;Home: 563-941-7678</td>
</tr>
<tr>
<td>Jeremy &amp; Barb Kass&lt;br&gt;26928 200th St.&lt;br&gt;Bellevue, IA 52031&lt;br&gt;Home: 563-672-3550&lt;br&gt;Cell: 563-590-1977&lt;br&gt;<a href="mailto:barbd4312@netins.net">barbd4312@netins.net</a></td>
<td>Jim Wheeling&lt;br&gt;21746 110th St.&lt;br&gt;Westgate, IA 50681&lt;br&gt;563-568-1087&lt;br&gt;Bob &amp; Tanya Wickman&lt;br&gt;200th Ave.&lt;br&gt;Manchester, IA 520&lt;br&gt;563-920-6891&lt;br&gt;Jeremy &amp; Barb Kass&lt;br&gt;26928 200th St.&lt;br&gt;Bellevue, IA 52031&lt;br&gt;Home: 563-672-3550&lt;br&gt;Cell: 563-590-1977&lt;br&gt;<a href="mailto:barbd4312@netins.net">barbd4312@netins.net</a></td>
</tr>
</tbody>
</table>
Wilson Cattle Company
Daniel Wilson (Junior)
15085 292nd Place
Redfield, IA 50233
Home: 515-833-2478
Office: 515-371-1151

LOUISIANA
Myers Belgian Blues
Phil Myers
P.O. Box 294
Esterwood, LA 70534
Home: 337-785-0750

Lazarus Farms
Gerald W. Jr. or Tonya J. Lazarus
249 Hwy 1041
Pine Grove, LA 70453
Cell: 225-268-0777
lazarusfarms@yahoo.com

KANSAS
Sand Kastle Ranch
Steve Kinser
986 Rd. 16
Hugoton, KS 67951
Home: 620-544-4490
Office: 620-544-4490
Fax: 620-544-4490
kinser@pld.com

KENTUCKY
Call To Post Farms
John Reid, Jr.
P.O. Box 19651
Louisville, KY 40259
Cell: 502-639-1994
John.Reid@samtec.com

Elgin Cartwright
245 Sandcut Rd.
Madisonville, KY 42431
270-821-4932

Mefford Family Farms
Bettie Mefford
546 Sulphur Lick Rd.
Frankfort, KY 40601
Home: 502-227-4819
Office: 502-227-9855
Cell: 502-545-0574
meffhogan@yahoo.com

Honorary Member
Roger & Donna Yoebstl
195 Rocky Hill School Rd.
Smiths Grove, KY 42171
Home: 270-749-3476
Cell: 270-535-1442
dyoebstl@scrtc.com

MISSOURI
Jim & Dawn Doerding
5520 N. Hwy 94
St. Charles, MO 63301
Home: 636-250-3248
Cell: 636-634-1779
Fax: 636-250-3248
JDBoerding@msn.com

Jim & Sharon Hunt
5354 S. 20th Rd.
Walnut Grove, MO 65770
Home: 417-694-8207
Cell: 417-399-2906
jshblues@netscape.com
www.jshblues.com

MNP Farm
Connie & Richard Brooks
4773 E. Farm Rd. 48
Fair Grove, MO 65648
Home: 417-759-7916
Cell: 417-840-5464
Fax: 417-759-7199
info@mnpfarm.com
www.mnpfarm.com

MONTANA
Horned Cow Ranch
John Meschke
209 3rd Street H.P.
Glendive, MT 59330
406-365-5437

NEBRASKA
Fillingham and Sons
Farms, LLC
John and Doug Fillingham
30096 Fillingham Drive
Morrill, NE 69358
308-247-2858
nebraskabelgianblue@yahoo.com

American Belgian Blue - 31
## Membership Directory

<table>
<thead>
<tr>
<th>State</th>
<th>Farm Name</th>
<th>Contact Name</th>
<th>Address</th>
<th>Home Phone</th>
<th>Work Phone</th>
<th>Cell Phone</th>
<th>Fax Phone</th>
<th>Email Address</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>NEVADA</td>
<td>NEVADA</td>
<td>Michelle Labrosse</td>
<td>502 N. Division St. Carson City, NV 89703</td>
<td>775-230-0826</td>
<td></td>
<td></td>
<td></td>
<td><a href="mailto:rita.soto@cheetahlearning.com">rita.soto@cheetahlearning.com</a></td>
<td></td>
</tr>
</tbody>
</table>
| NEW YORK    |.
|             | Rolling Winds Farm                 | Nathan Wells         | 102 E. South St. Groton, NY 13073           | 607-351-0932   |             |              |              | backpack74@yahoo.com                               |                                         |
| NORTH CAROLINA |.
|             | Jonathan Brubaker                  |                      | 3271 Brubaker Lane Asheboro, NC 27205      | 336-629-3957   | 336-465-0702| 336-629-2603 |              | johnathanbrubaker@yahoo.com                        |                                         |
|             | Tudor Oak Farm                     | Harold Brubaker      | 215 Back Creek Church Rd Asheville, NC 27205| 336-629-4202   | 336-629-5128 | 336-302-4663 | 336-629-2603 | hjbrubaker@yahoo.com                               | www.belgianbluefarm.com                |
|             |                                     |                      |                                            |                |             |              |              |                                                                                             |
| OHIO        | Paradocs Farm                      | Jeff & Deb Williams  | 9957 SR5 Kinsman, OH 44428                  | 330-876-3118   | 330-876-5555 |              | 330-876-0103 | studnicka@kdsi.net                                |                                         |
|             |                                     |                      |                                            |                |             |              |              |                                                                                             |
| OKLAHOMA    | James D. or Tamela D. Berlin        | Ernie Garcia         | Thomas, OK 73669                           | 580-661-2267   | 580-695-2219 | 580-661-2269 | 580-661-2269 | efgarci59@yahoo.com                               |                                         |
|             |                                     |                      |                                            |                |             |              |              |                                                                                             |
|             | Cedar Creek Belgian Blue Farm      | Deshazo’s Farm       | 29370 Church House Rd. Bokoshe, OK 74930    | 918-969-2608   | 918-969-2608 |              |              | shirdesh@aol.com                                  |                                         |
|             |                                     |                      |                                            |                |             |              |              |                                                                                             |
|             | Lloyd & Kellie Capps               |                      | 3301 E. 420 Rd. Oologah, OK 74053          | (918) 371-1880 |             |              |              | lloyd_capps@yahoo.com                              |                                         |
|             | G & K Farms                        |                      |                                            |                |             |              |              |                                                                                             |
|             | George & Kim Campbell              |                      |                                            |                |             |              |              |                                                                                             |
|             | Larry Don & Sandie Hull            |                      |                                            |                |             |              |              |                                                                                             |
|             | JXJ Farms                          | Justin & Amanda Jenkins | 747 Prairie Bell Rd Keota, OK 74941 | 918-969-2691 | 918-969-2691 | 918-371-4723 | 918-960-4723 | justinjenks06@yahoo.com                           |                                         |
|             |                                     |                      |                                            |                |             |              |              |                                                                                             |
|             |                                      |                      |                                            |                |             |              |              |                                                                                             |

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HC 73 Box 680
Haworth, OK 74740
Home: 580-245-2370
Cell: 870-648-6546
Fax: 580-286-3753
stevedollarhide@yahoo.com
www.srbelgianbluecattle.com

Rachel & Slade Dollarhide
(Juniors)
HC 73 Box 680
Haworth, OK 74740
Home: 580-245-2370

G & K Farms
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Bokoshe, OK 74930
Home: 918-963-7201
Cell: 479-461-1847
indysjeta@yahoo.com

Lane Hull (Junior)
4073 Dickson Rd.
Ardmore, OK 73401
Home: 580-223-6082

Larry Don & Sandie Hull
4073 Dickson Rd.
Ardmore, OK 73401-7825
Home: 580-223-6082
SandyHull@yahoo.com

JXJ Farms
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Keota, OK 74941
918-969-2691
justinjenks06@yahoo.com

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Collinsville, OK 74021
Home: 918-371-4723
Cell: 918-960-4723
elicity@mindspring.com
McCracken Hay Co.
Sherry Nix & Edgar McCracken
456 NW McCracken Rd.
Elgin, OK 73538
580-492-5910
580-492-4169
580-492-5684 Fax
sherry@McCrackenhay.com
www.McCrackenhay.com

Matlock Farms
Wayne & Cindi Matlock
7160 East 181st St. South
Bixby, OK 74008
918-366-4397
918-999-8335
mrfixit7160@aol.com

Pampered Maiden Farm
Charles C., Jr. & Linda Weddle
8151 E. Sorghum Mill Rd.
Edmond, OK 73034-9526
Home: 405-340-2618
Cell: 405-306-6531
Fax: 405-341-9372
ccwJr46@aol.com

Don Pippin
10680 N. 4020 Rd.
Wann, OK 74083
Home: 918-534-3967
Cell: 918-331-6373
pippinfarms@yahoo.com

Ross & Carol Weller
P.O. Box 904
Skiatook, OK 74070
Home: 918-396-7612
Office: 918-596-7879
Cell: 918-230-7750
Fax: 918-699-3704
roswl@mindspring.com

OREGON
Oak Hollow Belgian Blues
Karen & Mark Kalsch
10100 SW Robinson Rd.
Hillsboro, OR 97123
Home: 503-628-1370
Cell: 503-349-9053
Fax: 503-628-1370
kalsch@msn.com

Flowing Spring Farm
Dennis & Denise Wolgemuth
315 Pitney Rd.
Lancaster, PA 17601
Home: 717-392-2157
Office: 717-629-3547
Fax: 717-656-6011
wolge3@verizon.net

Samuel & Carol McNichol
147 McNichol Lane
Bellefonte, PA 16823
Home: 814-383-2601
Office: 814-280-6099
Fax: 814-383-2601
CLM16823@embarkmail.com

Clearview Hay and Cattle
Kenneth Burgin
381 Pine Rd.
Big Sandy, TX 75755
Home: 903-636-9124
Office: 903-738-3832
Fax: 903-636-9081
ken@kdwoodwork.com
www.clearviewhayand-cattle.com

Jones Cattle Co.
Stanley Jones
P.O. Box 631123
Nacogdoches, TX 75963
Home: 936-564-5581
Office: 936-564-7889
Cell: 936-554-8075
Fax: 936-569-6641
info@jonesent.us
www.bellebrook.com

Tall Tex Beef
David or Christine Meyer
1023 Denrock
Dalhart, TX 79022
806-241GRASS
806-333-5847
Talltex@xit.net

Timber Top Belgian Blues
Becky Bradshaw
483 Bradshaw Ranch lane
Nacogdoches, TX 75964
Home: 936-569-6716
Office: 936-569-6842
Cell: 936-615-7507
timbertopranches@yahoo.com

BELGIUM
Honoray Member
Herd Book Blanc-Bleu Belge
Pierre Mallieu
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